



The 6 Critical Practices for Leading a Team™

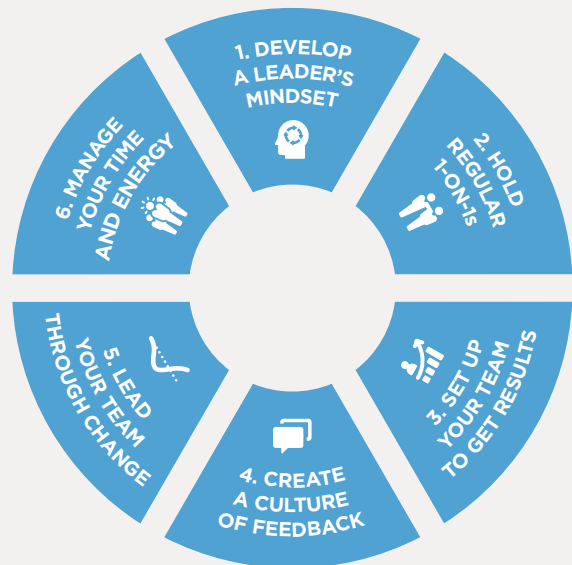
The Challenge For Leaders

Leaders at every level make significant impacts on every metric in your business: Employee productivity and engagement, customer satisfaction and loyalty, innovation, and financial performance. They are the creators and carriers of culture for their teams and directly influence whether top talent stays or leaves. They are frequently responsible for the quality of the customer experience, and leaders and their teams are the biggest sources of product and process innovation.

The role of every leader has always been tough and today's realities make the role even tougher. People skills typically account for 80 percent of success in this role. Yet many people are promoted because of their technical capabilities. Both new and experienced leaders can struggle when it comes to excelling at leading teams in today's workplace.

Introducing *The 6 Critical Practices for Leading a Team™*

This course equips leaders at every level with the essential skills and tools to get work done with and through other people. The course is ideal for leaders who need to transition successfully from individual contributors to leaders of others. It also applies to leaders who have been in their roles for some time, and are looking for practical and relevant guidance on how to effectively lead and manage their teams.



Challenge	Solution
Leaders need to learn more about being a leader.	Fast-tracks leadership development.
Team leaders need the foundations of leadership.	Equips leaders with the skills and tools every manager needs but few receive.
Existing leaders need a refresher on the skills of leading others.	Level-sets leadership skills across an organization so that all managers use a common skillset and toolset.

Session	Participants will learn how to:
Practice 1: Develop a Leaders' Mindset	<ul style="list-style-type: none"> Explore the critical mindset shifts that will maximize their success as leaders of others.
Practice 2: Hold Regular 1-on-1s	<ul style="list-style-type: none"> Increase engagement of team members by conducting regular 1-on-1s. Deepen understanding of issues team members face. Help team members solve problems for themselves
Practice 3: Set Up Your Team to Get Results	<ul style="list-style-type: none"> Create clarity about team goals and results. Delegate responsibility to team members while providing the right level of support.
Practice 4: Create a Culture of Feedback	<ul style="list-style-type: none"> Give feedback to develop confidence and competence of team members. Improve their own performance by seeking feedback from others.
Practice 5: Lead Your Team Through Change	<ul style="list-style-type: none"> Understand the predictable pattern change follows and learn to guide their team through it effectively.
Practice 6: Manage Your Time and Energy	<ul style="list-style-type: none"> Use weekly planning to focus on the most important priorities. Strengthen their ability to be an effective leader by applying the 5 Energy Drivers.

Delivery Options

The 6 Critical Practices for Leading a Team course is available in multiple learning modalities, each includes reinforcement microlearning.

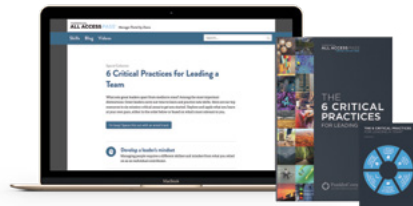
Live In-Person	Live-Online	On Demand
1 Day	Three 120-minute sessions	Six 30-minute sessions

Example Impact Journey



Product Components

- Participant Guide
- Practice Cards



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