



The 7 Habits for Managers[®]

Essential Skills and Tools for Leading Teams



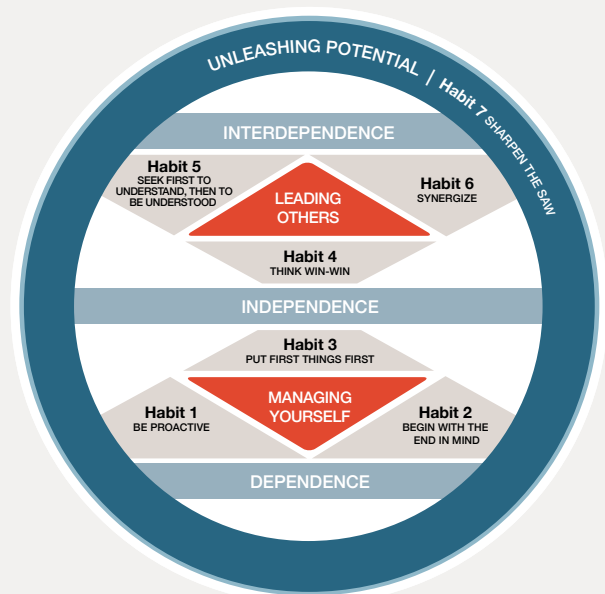
Successfully leading a team takes a unique and different set of skills than those of an individual contributor.

It's hard to be a good boss! Many leaders and managers have been promoted due to their individual competence, but struggle when it comes to leading and managing people. When managers fail, it is usually because they were unable to achieve important results. That failure typically stems from two causes:

1. They manage others before managing themselves.
2. They manage people instead of letting them manage themselves against shared expectations.

The 7 Habits for Managers[®]: Essential Skills and Tools for Leading Teams equips team leaders to address these basic issues and improve how they achieve sustainable results through and with others. This course distinctly focuses on who a manager IS, not just what they DO. Its uniqueness is the lens of the 7 Habits framework — and the way it applies new mindsets, skills, and tools towards becoming a great leader who can consistently deliver results.

Whether leaders have been in their roles for some time, are brand new, or are emerging leaders, this course will enable them to effectively lead and manage their teams.



Habits	Participants will learn how to:
Habit 1: Be Proactive®	<ul style="list-style-type: none"> Achieve extraordinary results by consistently executing their R & I (resourcefulness and initiative) to break through barriers.
Habit 2: Begin With the End in Mind®	<ul style="list-style-type: none"> Develop an “outcome-oriented” mindset in every activity they engage in—projects, meetings, presentations, contributions, etc.
Habit 3: Put First Things First®	<ul style="list-style-type: none"> Eliminate energy and time-wasting tendencies by focusing and executing on the team’s Wildly Important Goals with a weekly planning cadence.
Habit 4: Think Win-Win®	<ul style="list-style-type: none"> Lead teams that are motivated to perform superbly through a shared expectation and accountability process.
Habit 5: Seek First to Understand, Then to Be Understood®	<ul style="list-style-type: none"> Create an atmosphere of candid and helpful give-and-take by taking the time to fully understand issues and giving candid and accurate feedback.
Habit 6: Synergize®	<ul style="list-style-type: none"> Demonstrate innovative problem solving by seeking out differences and new and better alternatives.
Habit 7: Sharpen the Saw®	<ul style="list-style-type: none"> Tap into the highest and best contribution of everyone on a team by unleashing the total strength, passion, capability, and spirit of each individual.

Delivery Options

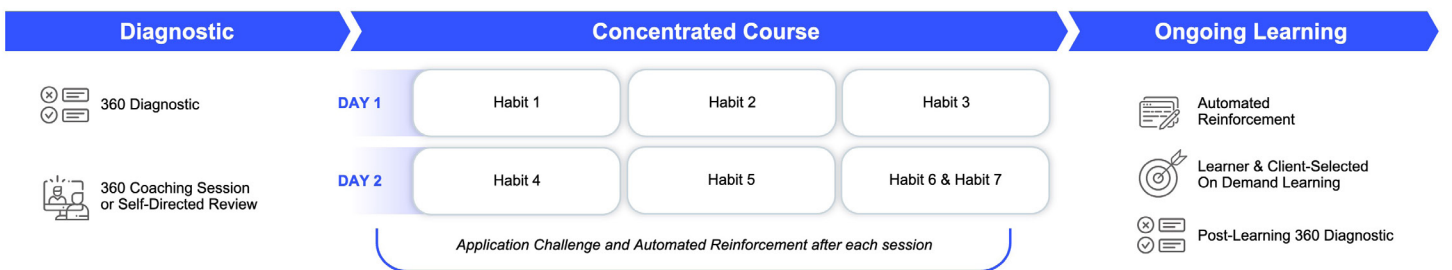
The *7 Habits for Managers* course is available in multiple learning modalities, each includes reinforcement microlearning.

Concentrated	Spaced
2 Days	6 x 90-minute sessions

FranklinCovey's *The 7 Habits for Managers* is an intensive, application-oriented learning experience that focuses on the fundamentals of great leadership. This course gives both new and experienced managers the mindset, skillset, and toolset that will help them meet today’s management challenges including:

- Prioritization
- Accountability and trust
- Individual and team development
- Execution
- Performance management
- Conflict resolution
- Collaboration

Example Impact Journey



Product Components

- Participant Guide
- File Card
- Essentials Booklet



The FranklinCovey All Access Pass® allows you to expand your reach, achieve your business objectives, and sustainably impact performance. It provides access to a vast library of FranklinCovey content, including assessments, training courses, tools, and resources available Live In-Person, Live-Online, and On Demand. For more information, contact your FranklinCovey client partner, email us at info@franklincovey.com.hk, visit franklincovey.com.hk, or call (852) 2884 6100.

